# Media Kit 2022

September 2021



# Make your impact matter

REVOLVE Group is dedicated to communicating sustainability, with a focus on water, energy, ecosystems, mobility, and the circular economy. REVOLVE brings fresh perspectives and creative solutions to improve your outreach and to increase your impact.



# What **REVOLVE** can do for you?

We provide strategic communication and creative content solutions to promote your company, organization, project, or products related to sustainability.

Our team is composed of communication and sustainability experts: researchers, journalists, experts on water, ecosystems, mobility, energy, the circular economy, communication and marketing specialists, graphic designers, video editors, and web developers.



# **Creative Content Solutions**

Our team of graphic designers and content strategists will bring your marketing to the next level.

# **Targeted Audience**

Active for over a decade, REVOLVE has generated a following of subscribers and sustainability enthusiasts. Marketing with REVOLVE means your message will reach professionals in different sectors of sustainability. The niche audience is a very engaged public. Together, we will create a tailor-made solution for your project.





#### Targeted Audience

# **REVOLVE** Magazine

**Communicating Sustainability** 



\* Full flatplan breakdown per issue can be provided upon request to place your content accordingly.

\*\* Circular Economy is transversal to all issues.

renewables energy, energy efficiency and transition, transforming society

circular economy, repurposing, zero waste, upcycling\*\*

# **Our Digital Numbers**



Website traffic average 5,000 users/month



#### Top 10 User Countries

UK, Belgium, Spain, Germany, France, Netherlands, India, Italy, Finland, Austria O Top 10 Cities

Brussels, London, Barcelona, Paris, Amsterdam, Helsinki, Vienna, Madrid, Milan, Berlin



### Reading time average of our pages 2 min

Source: Google Analytics

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\*The average engagement rate on Facebook and Twitter is between 0,5 and 2%, on Instagram and LinkedIn between 2 and 5%. Source: Hootsuite blog.

Source: Mailchimp

# An eco-friendly magazine

REVOLVE Magazine and other reports are printed at ARTOOS in Brussels, Belgium. We use chlorine-free 100% PEFC-approved recycled RePrint paper with CO2 emission offsetting. REVOLVE publications are delivered by EcoPostale via bicycle and e-vehicles.

We apply a zero-waste policy: surplus copies of REVOLVE are distributed at top global climate-related events.



# **Audience Profile**

#### **Gender Balance**



Age Range





### Audience of experts



Policy makers, advisers and officers





Engineers











Environmental enthusiasts



8 | REVOLVE | MEDIA KIT

# EU project coordinators and Consortium members

## Sustainability consultants

Entrepreneurs

Journalists & Editors

## **Audience Profile**



#### Energy

- Ecosystems
- Circular Economy
- Water
- Mobility

# **Our Influential Contributors**





Robert Muggah SecDev Group and Igarape Institute





Adina Valean EU Commissioner for Transport

### **Circular Economy**



Walter Stahel Swiss architect and author of The Performance Economy

## **Ecosystems**



**John Parrotta** President of the International Union of Forest Research Organizations (IUFRO)



Mina Guli Founder and CEO of Thirst. Global leader, entrepreneur and adventurer



Mohamed Mezghani UITP Secretary General



Martin Calisto Friant PhD Researcher, Copernicus Institute of Sustainable Development, Utrecht University



Jane Smart Global Director, IUCN Biodiversity





#### **Ditte Juul Jørgensen** Director-General DG Energy, European Commission



#### Arthouros Zervos President of REN21

# This Is How We Work



- Identify goals and target audience
- Define the material
- Define the right channels and media
- Tailor-made marketing solutions

- Content production or revision
- Client review

- Outreach strategy
- Tracking performance
- Media relations

- Debrief

11 | REVOLVE | MEDIA KIT

### • Impact report

# We Work Together



Secretary General European, **Heat Pump Association** 

REVOLVE is an agency that helps you see your communication challenge with fresh eyes. A team of dedicated professionals will translate your message into an appealing combination of letters and pixels.



Managing Director, **Greenovate!** Europe

At Greenovate! Europe we could not imagine the smooth running of our work, without counting with the very reliable and accurate info that **REVOLVE** Magazine gathers from the most pressing issues of this changing world.



Secretary of State for Sustainable **Development and Infrastructure,** Luxembourg

Collaborating with REVOLVE was a very rewarding experience. Advancing the energy transformation is not only a matter of technology and markets. It is about changing mindsets, notably those of policy makers. For that purpose, we need a new narrative and REVOLVE is instrumental in communicating sustainability with such a positive story-telling.

**European Commission** 



# Head of Unit, DG MARE,

Successfully achieving the current energy transition requires not only visionary people, but also communicating about the evolution with ambition and dedication. looking at the work done by REVOLVE, Having worked with REVOLVE, I can say that they are forerunners in terms of communicating the energy transition, decarbonisation of energy system, consumers wellbeing, sustainability and prosperity.

# **2021 Partner Example**

#### **Slow Food**

Italy

#### Goal

- Branding
- Event promotion

#### **Target audience**

- Circular Economy
- Media

#### **Communication strategy**

- 2 features
- 2 mailings
- 2 posts on social media channels to promote the features



#### Farm to fork

Europe has only recently started counteracting unsustainable food systems, setting a milestone with the Farm to Fork strategy, integrated in the EU Green Deal. This legislation draws a roadmap towards a healthier, more sustainable food system at every stage of the process. A food system that protects the health and well-being of people as well as reinforcing the competitiveness and resilience of the European Union. But for that European strategy to be effective, it has to be transposed to the national legislation of the member states.





809

# Office/Studio 1 Content Development

REVOLVE works closely with you on drafting and developing content about and around your product or project. We help 'translate' the details into digestible and interesting content for readers to understand and be inspired to be more sustainable. We put it together; you verify the pieces.

Option 1	Feature Article (1,500-2,000 words)		
Online Content on REVOLVE platform			
Magazine content in digital and print			
Option 2	Opinion / Editorial / Interview (600 words)		
Online Content on REVOLVE platform			
Magazine content in digital and print			
Option 3	Video Storytelling		
Script and storyboarding			
Editing and producing			

1,400€
+ 200€
800€
+ 200€
2,500€
2,500€

# Office/Studio 2 Content dissemination/ promotion

Option 1			
Event integ	gration in our calendar event + logo on Network page		
Option 2	Emailing integration to our monthly newsletter		
1 integration/year			
2 integrations/year			
3 integrations/year			
4 integrations/year			
Option 3	Media activation email Media Alert to journalists:		
1 Media Alert			
2 Media Alerts			
3 Media Alerts			
Option 4	Direct emailing promoting your content to REVOLVE Subsc	rik	
1 newslett	er		
2 newsletters			
Option 5	Dedicated social media posts		
1 post			
2 posts			
3 posts			

	100€
	400€
	600€
	1,000€
	1,400€
	750 €
	1,200 €
	1,500 €
pers	
	800€
	1,400€
	100 €
	175€
	225 €

# **Our Network**



# Media

As long as it's about sustainability, we partner with big and small events around the world!



















## Get in touch

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18 | REVOLVE | MEDIA KIT

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## China, Hangzhou

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# "To understand our world, we must use a revolving globe and look at the earth from various vantage points."

Ryszard Kapuscinski, Another Day Of Life, 1987